Dear Friends of Welcome House -

I am both humbled and grateful to share our 2017 Annual Report with you, which includes highlights and accomplishments for 2017, as well as examples of how far we've come in just four short years. The future of recovery has never been brighter at this amazing place we call Welcome House.

Though our cornerstone was laid nearly 47 years ago, we must continue to build the house we will live in.

We start by ensuring a solid foundation: making the required repairs and investments, building organizational and financial health, and supporting it all with caring and credentialed people who bring it to life.

All of this good and meaningful work - reinforcing systems, strengthening programs and practices, and planning for growth and sustainability - is for the benefit of our deserving Residents and greater community. It’s an investment that can’t lose, and a proposition that can’t fail to win.

We are grateful for the kindness and support of our generous community, our amazing Volunteers, and our dedicated Board of Directors. Together, you are the hope-filled mortar that fortifies our mission and inspires us to do better and to do more.

Onward and upward! Here’s to raising the roof on an even brighter future for recovery at Welcome House.

With gratitude,

Jamie Boyle, President and CEO
WELCOME HOUSE
2017 • HIGHLIGHTS

388
Resident intakes in 2017.

$543,262
Revenue generated from residents paying comprehensive room, board and program fees.

709
Total of room and board days earned through the Jumpstart Emergency Assistance Program, a 9% increase over 2016.

16%
Decrease in unpaid resident program fees from $40,086 in 2016 to $33,506 in 2017.

541%
Increase in in-kind giving, from $11,066 in 2016 to $70,951 in 2017; *Does not include Harvesters.

2
Number of recovery support specialist FTEs added to professional program support team.

$123,740
In-kind contributions provided by Harvesters - The Community Food Network.

60
Number of residents receiving milestone coins marking 120-days of sobriety.

WELCOME HOUSE
2017 • FIRSTS

Hope for the Journey
Welcome House established "Hope for the Journey," a legacy giving program, and secured initial commitments of $110,000.

Easter giving
Grateful recipient of Rolling Hills Presbyterian Church Easter Offering, a major gift of $31,188.

Road map to recovery
Implemented the Core Recovery Program, a holistic approach that aligns with current best and evidence-based practices in addiction recovery.

Nourishing partnership
Began partnership with NourishKC for on-site culinary training and resident food services.

Community Care Link
Expanded partnership with FirstCall by implementing Community Care Link, a system for managing program participation, outcomes documentation, clinical assessments and recovery advocate services.

Marketing and communications reach
Developed and published first-ever annual report and designed newly branded newsletter, "The Journey."
100% AWESOME DONORS, VOLUNTEERS AND COMMUNITY PARTNERS FOR WHOM WE'RE INCREDIBLY GRATEFUL!

30-49 AGE OF MORE THAN HALF THE MEN SERVED AT WELCOME HOUSE.

$22 DAILY FEE RESIDENTS PAY FOR COMPREHENSIVE ROOM, BOARD & PROGRAM SERVICES.

INCREASE IN PROGRAM GRADUATION RATE IN 2017.

100% HAPPEN EVERY DAY.

MIRACLES BY THE NUMBERS

$162,620 GRANT AWARDS EARNED IN 2017, A 274% INCREASE.

149 NUMBER OF WELCOME HOUSE UNIVERSITY SESSIONS PROVIDED TO 465 PARTICIPATING RESIDENTS.

75 NUMBER OF RESIDENTS EMPLOYED BY WELCOME HOUSE REHABILITATIVE JOBS PROGRAM DURING THEIR STAY.

40,183 RESIDENT MEALS SERVED IN 2017.

50% INCREASE IN PROGRAM GRADUATION RATE IN 2017.

15,654 AVERAGE INCOME (AT OR BELOW) FOR 67% OF MEN LIVING AT WELCOME HOUSE.

465 NUMBER OF RESIDENTS SERVED IN 2017.

3,044 NUMBER OF RESIDENTS SERVED IN 2017.

149 COMMUNITY VOLUNTEERS SERVED AS LAY COUNSELORS AND MENTORS TO WELCOME HOUSE RESIDENTS.

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A whole lot of good can happen in just four years. Here are some of the ways Welcome House has planned, developed and grown from 2013 to 2017.

<table>
<thead>
<tr>
<th>2013</th>
<th>2017</th>
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<tbody>
<tr>
<td>Resident Program Fees</td>
<td>$338,484</td>
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<td>Grant Revenue</td>
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<td>Other Fundraising</td>
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<td>Legacy Commitments</td>
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<td>Total Income</td>
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<td>Cash Reserves</td>
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<td>Communications Plan</td>
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<td>Donor Database</td>
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<td>Avg. Monthly Graduation Rate</td>
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<td>Long-Term Residents</td>
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<td>Unpaid Program Fees</td>
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<td>Outcomes Measured</td>
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<td>Welcome House University</td>
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<td>Community Care Link (EHR)</td>
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<td>Industry Best Practices</td>
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<td>Updated By-Laws</td>
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<td>Annual Budget Process</td>
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Our Mission
Welcome House is committed to providing a high-quality, moral and open residential program to recovering alcoholics and drug-addicted men facing the difficult transition from homelessness to reintegration in society as productive citizens.

Our Vision
Welcome House is a nationally recognized model with a residential sober living recovery program that empowers recovering men to live meaningful and productive lives.